

UNITED STATES

AND EXCHANGE COMMISSION
Washington, D.C. 20549

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ANNUAL AUDITED REPORT

PART III

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SEC FILE NUMBER

**8-** 41719

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/02	AND EN	DING	12/31/02
	MM/DD/Y	ΥY		MM/DD/YY
A. REGIS	STRANT IDE	NTIFICATION		
NAME OF BROKER-DEALER:				OFFICIAL USE ONLY
MENTOR SECURITIES, INC. ADDRESS OF PRINCIPAL PLACE OF BUSIN	ESS: (Do not use	P.O. Box No.)		FIRM I.D. NO.
500 PARK AVENUE				
	(No. and St	reet)		
NEW YORK	NEW YOR	K 10022		
(City)	(Sta	ate)	(2	Lip Code)
NAME AND TELEPHONE NUMBER OF PERS		CT IN REGARD TO 935-6655	THIS REP	ORT
			·	(Area Code - Telephone Numbe
B. ACCO	UNTANT IDE	NTIFICATION		
INDEPENDENT PUBLIC ACCOUNTANT who	ose opinion is cor	ntained in this Report	•	
GREENE, ARNOLD G., CP.	A			
(N	ame – if individual, s	tate last, first, middle nai	ne)	
866 UNITED NATIONS PL	AZA, NEW YO	RK, N.Y. 1001	7	
(Address)	(City)		(State)	(Zip Code)
CHECK ONE:				
☑ Certified Public Accountant				
☐ Public Accountant				PROCESSED
Accountant not resident in United	States or any of	its possessions.		FEB 1 3 2003
F	OR OFFICIAL	USE ONLY		THOMSON
		<del></del>		FINANCIAL
				]

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

### OATH OR AFFIRMATION

I, _	DANIEL R. TISCH	, swear (or affirm) that, to the best of
my:	knowledge and belief the accompanying finan MENTOR SECURITIES, INC.	icial statement and supporting schedules pertaining to the firm of
of_	DECEMBER 31,	2002 are true and correct. I further swear (or affirm) that
neit	her the company nor any partner, proprietor,	principal officer or director has any proprietary interest in any account
clas	sified solely as that of a customer, except as f	ollows:
-		
	monero as numarat	Cel un
	ROBERT M. BURNAT Notary Public, State of New York	Signature
	No. 31-4778315 Qualified in New York County	
	Commission Expires June 30, 2006	PRESIDENT
	$\sim$ $\sim$	Title
	To Durne	
	Notary Public	
Thi	s report ** contains (check all applicable box	pc)•
প্র	(a) Facing Page.  (b) Statement of Financial Condition.  (c) Statement of Income (Loss).  (d) Statement of Changes in Financial Cond  (e) Statement of Changes in Stockholders' E  (f) Statement of Changes in Liabilities Subo  (g) Computation of Net Capital.	••).
শ্ৰ	(b) Statement of Financial Condition.	
꾫	(c) Statement of Income (Loss).	
R	(d) Statement of Changes in Stackholders' F	ition. (CASH FLOWS) Equity or Partners' or Sole Proprietors' Capital.
$\overline{\mathbb{Z}}$	(f) Statement of Changes in Liabilities Subo	
×	(g) Computation of Net Capital.	
	(ii) Comparation for Determination of Keset	ve Requirements Pursuant to Rule 15c3-3.
	(i) Information Relating to the Possession o	
_	Computation for Determination of the R	explanation of the Computation of Net Capital Under Rule 15c3-3 and the eserve Requirements Under Exhibit A of Rule 15c3-3.
X	(k) A Reconciliation between the audited an	d unaudited Statements of Financial Condition with respect to methods of
	consolidation.	
离	• • • • • • • • • • • • • • • • • • • •	
	(m) A copy of the SIPC Supplemental Repor	
_	(ii) A report describing any material inadequa	acies found to exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

REPORT

**FORM X-17A-5** 

FOR THE YEAR ENDED

**DECEMBER 31, 2002** 

## CONTENTS

# DECEMBER 31, 2002

Accountant's Report	1
Primary financial statements:	
Statement of Financial Condition	2
Statement of Income and Expense	3
Statement of Cash Flows	4
Statement of Changes in Stockholders Equity	5
Statement of Liabilities Subordinated to Claims of General Creditors	5
Notes to Financial Statements	6-7
Supplementary information:	
Computation of Net Capital	8
Aggregate Indebtedness	8
Accountant's Report on Internal Accounting Control	9-10

### ARNOLD G. GREENE

CERTIFIED PUBLIC ACCOUNTANT 866 UNITED NATIONS PLAZA NEW YORK, N.Y. 10017

> (212) 751-6910 Fax (212) 751-6911

### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Stockholders of

MENTOR SECURIITES, INC.

I have audited the accompanying statement of financial condition of Mentor Securities, Inc. as of December 31, 2002, and the related statements of income and expense, changes in stockholders' equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial condition of Mentor Securities, Inc. as of December 31, 2002, and the results of its operations and cash flows for the year then ended in conformity with generally accepted accounting principles, on a basis consistent with that of the preceding year.

Also, I have examined the supplementary schedules on pages 6, 7 and 8, and in my opinion, they present fairly the information included therein in conformity with the rules of the Securities and Exchange Commission.

G. Greene

January 25, 2003

## STATEMENT OF FINANCIAL CONDITION

# **DECEMBER 31, 2002**

ASSETS	
Current assets:	
Cash Money Market account Commission income receivable Tax refund receivable Investment in NASD warrants	\$ 39,832 535,030 12,285 25,401 3,300
Total current assets	\$615,848
Fixed Assets (less accumulated depreciation of \$11,042)	<u>35,488</u>
Total assets	<u>\$651,336</u>
LIABILITIES AND STOCKHOLDERS' EQUITY	
Current liabilities:	
Accrued expenses	\$ 3,500
Total liabilities	3,500
Stockholders' equity:	
Common stock, \$.10 par value authorized, issued and outstanding 30 shares \$ 2  Additional paid-in-capital 7,998  Retained earnings 639,836	
Total stockholders' equity	<u>647,836</u>
Total liabilities and stockholders' equity	<u>\$651,336</u>

See notes to financial statements.

## STATEMENT OF INCOME AND EXPENSE

## FOR THE YEAR ENDED DECEMBER 31, 2002

Revenues:	
Commission income Interest income	\$ 732,032 <u>9,369</u>
Total revenue	741,401
Expenses:	
Salaries of voting stockholders Consulting services Clearing fees Regulatory fees and expenses Professional fees Exchange data fees Other expenses	\$ 40,000 150,000 193,612 1,050 7,540 168,137 
Total expenses	<u>584,172</u>
Income before federal income tax	157,229
Less: Federal income tax	0-
Net income	<u>\$157,229</u>

## STATEMENT OF CASH FLOWS

## FOR THE YEAR ENDED DECEMBER 31, 2002

Resources	provided:
11000011000	provided.

Net income

Decrease in commission receivable Depreciation		39,291 4,900
Total resources provided		201,420
Resources applied:		
Increase in tax refund receivable Decrease in accrued expenses Distributions	\$ 25,401 15,850 <u>300,000</u>	

 Total resources applied
 341,251

 Decrease
 (139,831)

 Cash - January 1, 2002
 714,693

 Cash - December 31, 2002
 \$574,862

See notes to financial statements.

\$157,229

## STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

## FOR THE YEAR ENDED DECEMBER 31, 2002

 Stockholders equity, January 1, 2002
 \$ 790,607

 Add: Net income Less: Distributions
 157,229 (300,000)

 Stockholders equity, December 31, 2002
 \$647,836

# STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

### FOR THE YEAR ENDED DECEMBER 31, 2002

Balance, January 1, 2002	\$ -0-
Increases and (decreases)	 <u>-0-</u>
Balance, December 31, 2002	\$ -0-

### NOTES TO FINANCIAL STATEMENTS

## **DECEMBER 31, 2002**

### 1. ORGANIZATION:

Mentor Securities, Inc. (the "Company"), is a broker-dealer registered with the National Association of Securities Dealers, Inc. The clearing and depository operations for the Company's customer accounts are performed by its clearing broker, Bear Stearns & Co., pursuant to a clearance agreement.

### 2. SIGNIFICANT ACCOUNTING POLICIES:

These financial statements have been prepared in conformity with generally accepted accounting principles which require the use of estimates by management.

Cash and cash equivalents include shares of a money market fund that are stated at a fair value of \$574,862. The Company has cash balances in a single bank which, at times, may exceed federally insured limits.

Commission revenue and related expenses are recorded on a settlement-date basis. For financial statement purposes, the difference between settlement-date basis and trade-date basis is not material.

### 3. RECEIVABLE FROM CLEARING BROKER:

The Company conducts business with its clearing broker, Bear Stearns & Co., on behalf of its customers. The Company earns commissions as an introducing broker for the transactions of its customers.

At December 31, 2002, the receivables from the clearing broker reflected on the statement of financial condition represents amounts due from the clearing broker.

The Company has agreed to indemnify its clearing broker for losses that the clearing broker may sustain from the customer accounts introduced by the Company. As of December 31, 2002, there were no amounts owed to the clearing broker by these customers in connection with normal margin, cash and delivery against payment transactions.

### 4. NET CAPITAL REQUIREMENTS:

As a broker-dealer and member organization of the National Association of Securities Dealers, Inc., the Company is subject to the Uniform Net Capital Rule 15c3-1 of the Securities and Exchange Commission, which requires that the Company maintain minimum net capital of 6-2/3% of aggregate indebtedness, as defined, or \$5,000, whichever is greater. At December 31, 2002, the Company had net capital of \$567,946, as indicated on page 8 of this audited report. In January 2003, the Company filed Part IIA of Form X-17a-5 (unaudited) and reported net capital of \$568,005. The difference of \$59 is due to a year-end accrual.

### 5. INCOME TAXES:

No provision for federal income tax has been made as the Company is an S Corporation and, as such, is not liable for federal income tax payments. The Company is subject to state and local corporate income taxes.

### 6. RELATED PARTY TRANSACTIONS:

Pursuant to an agreement dated January 10, 1990 between the Company and WTG& Co., L.P. ("WTG"), whose ultimate general partner is also a shareholder of the Company, WTG provides the use of its office facilities at no cost to the Company.

## COMPUTATION OF NET CAPITAL

# **DECEMBER 31, 2002**

Common Stock Additional paid-in-capital Retained earnings		\$ 2 7,998 639,836	
	004.400	647,836	
Less: non-allowable assets : other deductions	\$64,189 5,000	69,189	
Net capital before haircuts		578,647	
Less: haircuts on securities (2% of \$535,030)	•	(10,701)	
Net capital		567,946	
Greater of:			
Minimum dollar net capital required	<u>\$5,000</u>		
or			
Minimum net capital required: (6.67% of aggregate indebtedness \$3,500)	<u>\$ 233</u>	5,000	
Excess net capital		<u>\$562,946</u>	
AGGREGATE INDEBTEDNESS			
Accounts payable and accrued expenses, etc.	·	\$ 3,500	
Percentage of aggregate indebtedness to net capital		1%	

See notes to financial statements.

### ARNOLD G. GREENE

CERTIFIED PUBLIC ACCOUNTANT 866 UNITED NATIONS PLAZA NEW YORK, N.Y. 10017

> (212) 751-6910 Fax (212) 751-6911

### ACCOUNTANT'S REPORT ON INTERNAL ACCOUNTING CONTROL

To the Board of Directors and Stockholders of

MENTOR SECURITIES, INC.

I have examined the financial statements of Mentor Securities, Inc., for the year ended December 31, 2002 and have issued my report thereon dated January 25, 2003. As part of the examination, I made a study and evaluation of the system on internal accounting control to the extent I considered necessary to evaluate the system required by the generally accepted auditing standards and Rule 17A-5 of the Securities and Exchange Commission. This study and evaluation included the accounting system, the procedures of safeguarding securities, and the practices and procedures followed by the client (I) in making the periodic computations of aggregate indebtedness and net capital under Rule 17A-3 (a) (11), the broker is exempt from compliance with Rule 15c3-3, and was in compliance with the conditions of the exemption, and no facts came to my attention indicating that such conditions had not been complied with during the year (ii) the broker does not maintain customer accounts nor handle securities, and I have reviewed the broker's practices for safeguarding securities that may be received by the broker for transmittal to a clearing organization. Rule 17A-5 states that the scope of the study and evaluation should be sufficient to provide reasonable assurance that any material weakness existing at the date of my examination would be disclosed. Under generally accepted auditing standards and Rule 17A-5, the purpose of such study and evaluation are to establish a basis for reliance thereon in procedures necessary for expressing an opinion of the internal accounting control.

The objective of internal accounting control is to provide reasonable, but not absolute, assurance concerning the safeguarding of assets against loss from unauthorized use or disposition and concerning the reliability of financial statements and maintaining accountability for assets. The concept of reasonable assurance recognized that the cost of a system of internal accounting control should not exceed the benefits derived and also recognizes that the evaluation of these factors necessarily requires estimated and judgments by management. However, for the purposes of this report under Rule 17A-5, the determination of weakness to be reported was made without considering the practicability of corrective action by management within the framework of a cost/benefit relationship.

There are inherent limitations that should be recognized in considering the potential effectiveness of any system of internal accounting control. In the performance of most control procedures, errors can result from misunderstanding of instructions, mistakes of judgment, carelessness, or other personal factors. Control procedures whose effectiveness depends on segregation of duties can be circumvented intentionally by management either with respect to the execution and recording of transactions or with respect to the estimates, projection or any evaluation of internal accounting control to future periods is subject to the risk that the procedures may become inadequate because of changes in conditions or that the degree of compliance with the procedures may deteriorate.

My study and evaluation of the system of internal accounting control for the year ended December 31, 2002 which was made for the purposes set forth in the first paragraph above and would not necessarily disclose all weaknesses in the system that my have existed during the period, disclosed no weaknesses that I believe to be material.

Ild G. Greene

January 25, 2003